

1 SIMPLER THAN EVER

Kickers have been removed *

2 MORE DISCOUNT THAN EVER

- 4 NEW Tiers added with discounts up to 25%
- Discount NOW applicable to over 90% of items Royalty, Reduced Royalty (NEW) or Volume Scale Discount

SIMPLY REWARDING YOU FOR YOUR LOYALTY.

AS YOU REACH EACH TIER, YOU WILL EARN HIGHER DISCOUNT AND ADDED BUSINESS BENEFITS.

REWARDS	NOBLEMAN	MASTER	SIR	DAME	EARL	DUCHESS	DUKE	KNIGHT	COUNTESS	COUNT	BARRONESS	BARRON	BARRON+
SPEND REQUIRED	-	R450k	R580k	R780k	R900k	R1.45m	R1.95m	R2.95m	R5.95m	R8.95m	R12m	R15m	R20m
DISCOUNT ON PURCHASES (Apparel, Workwear, Chefwear, Sport, Headwear, Gifts, Bags, Display)		1%	2%	3%	5%	6%	7.5%	10%	15%	17.5%	20%	22.5%	25%
CUSTOMISED CATALOGUES (Apparel & Gifts)		FIRST 100 20% DISCOUNT 10% discount thereafter	FIRST 100 30% DISCOUNT 20% discount thereafter	FIRST 100 30% DISCOUNT 20% discount thereafter	FIRST 100 40% DISCOUNT 30% discount thereafter	FIRST 100 40% DISCOUNT 30% discount thereafter	FIRST 100 50% DISCOUNT 40% discount thereafter	FIRST 100 75 FREE 50% discount thereafter	100 FREE 60% discount thereafter	100 FREE 60% discount thereafter	100 FREE 60% discount thereafter	100 FREE 60% discount thereafter	100 FREE 60% discount thereafter
CUSTOMISED CATALOGUES (Workwear, Display & Sport)		FIRST 100 20% DISCOUNT 10% discount thereafter	FIRST 100 30% DISCOUNT 20% discount thereafter	FIRST 100 30% DISCOUNT 20% discount thereafter	FIRST 100 40% DISCOUNT 30% discount thereafter	FIRST 100 40% DISCOUNT 30% discount thereafter	FIRST 100 50% DISCOUNT 40% discount thereafter	FIRST 100 60% DISCOUNT 50% discount thereafter	25 FREE 60% discount thereafter	25 FREE 60% discount thereafter	25 FREE 60% discount thereafter	25 FREE 60% discount thereafter	25 FREE 60% discount thereafter
SAMPLES					20%	20%	30%	40%	50%	50%	50%	50%	50%
STAFF UNIFORM T's and C's Apply					20%	20%	30%	40%	50%	50%	50%	50%	50%
SELF PROMOTION T's and C's Apply					20%	20%	30%	40%	50%	50%	50%	50%	50%
DEDICATED SALES CONSULTANT					•	•	•	•	•	•	•	•	•
BASIC WEB PORTALS (Apparel & Gifts)	R1400	R1300	R1100	R1100	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE
E-COMMERCE WEB PORTALS Annual hosting fee	R2400	R2000	R1700	R1700	R900	R900	FREE	FREE	FREE	FREE	FREE	FREE	FREE
DESIGN 24	R270	R220	R170	R170	R110	R110	FREE	FREE	FREE	FREE	FREE	FREE	FREE
CREDIT FACILITIES (Depending on credit guarantee)	•	•	•	•	•	•	•	•	•	•	•	•	•

All prices excl. VAT.

* All 2019 kickers achieved have been accommodated for in the transition of the new programme